

High Tech Case Study

LHB Engineers and Architects



equitrac

Equitrac Office v2.5.4™



“ The best feature of the product is one central input of project numbers that appear on all of our systems in three offices, in two cities.”

The Challenge:

- To capture data and report all of the printing faxing, and plotting being done for LHB's projects.

The Solution:

- Office captured data in an Excel file and imported it directly into LHB's accounting system for seamless, immediate billing.

The Results:

- New inflows of cash as the system recovers dollars that the old system overlooked. Information that is gathered hourly and can be billed instantly to the client.

*Charles Bouschor II,
IT Manager - IT Group*



Xerox
Business
Partner

Customer Profile

LHB is a 130-person firm with offices in Minneapolis, Duluth and Chicago. The 35-year-old firm provides structural, civil, mechanical and electrical engineering, survey, architecture, interior design and landscape architecture services.

The Challenge

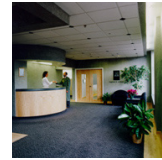
"The Challenge - to try and capture data to report on all the printing, faxing and plotting being done for projects. This allows LHB to charge clients, or proof of printing on our projects. Software included, Word, Groupwise, AutoCad and Microstation."

The Solution

To date we have implemented the Office in our Pipeline office. This has included all fax, print and plot information by users for each project we are working on. The Office piece dumps the information into an Excel file that is imported into our Deltek Advantage accounting system. This allows us instant billing information to go along with the hourly information that we gather on projects. The Accounting Department then works with the project managers to qualify what should be billed to the client. The system works with the base Windows 2000 operating system to capture the users name and the project number for each print or plot job executed...it could mean a new cash inflow of significant dollars each month that was formerly lost because the paper method failed. Prior to this all plots were tracked by a clip board and a piece of paper. This was rarely used.

The Results

The best feature of the product is one central input of project numbers that appear on all of our systems in three offices, in two cities. With our staff traveling to the different offices they can find any project number to print or copy to no matter where they are located.



LHB engineers and architects headquarters Main lobby, Duluth, Minnesota

*Working together...
getting results.*

Together we can.

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