

# Volksbank

Y Soft intelligent print management for Enterprise



Making the MFPs think...



## The challenges:

- Minimize printing system inefficiencies by reducing the high number of local printers from various manufacturers used in the bank
- Establish company procedures for the use of printers and copy machines
- Maximize the effective use of printers and copy machines in Volksbank

## The solution:

- Xerox Workcentre Pro M128 multifunction devices equipped with YSoft SafeQ Terminal Professional terminals
- YSoft SafeQ Professional Edition, resulted in a reliable, efficient print-management system

## The results:

- Minimization of printing system inefficiencies by reducing the high number of local printers from various manufacturers used in the bank
- Established company procedures for the use of printers and copy machines
- Light level of confidence and security for documents printing in the bank

"High-quality print and copy services with the highest level of reliability are one of the basic requirements for the functioning of our bank. Six hundred fifty employees use the printers to make more than 250,000 copies per month. The majority are monochrome prints in a classic A4 format. Hundreds of copies are made in A3 format as well." - Igor Dobrický, head of the bank's IT department



Business  
Innovation  
Partner

## Customer profile

Volksbank CZ, a.s. is a universal commercial bank, offering a broad range of products and services in retail and corporate banking. During its years in the Czech market, Volksbank has gained a firm position in the sector of small to medium banking houses. Volksbank's business strategy centers on each client's requirements, offering services tailored to the individual needs of 50,000 clients at 57 locations. As of 31 December 2008, Volksbank had disposable capital of CZK 2,005.4 million and a total balance of CZK 47.8 billion.

## The challenge

When the bank centralized its administrative activities in 2005, it decided to also centralize all print operations to maximize manageability and reduce expenses. The bank expected to significantly reduce costs by connecting all its printers and copy machines via a network. In addition to reducing the need to acquire multiple machines, Volksbank expected the new, networked printing environment to reduce the costs of troubleshooting, maintenance and repair.

### Main client objectives:

- Monitor usage to determine how to lower printing costs
- Maximize the effective use of printers and copy machines
- Prevent access by unauthorized users to printed documents with sensitive contents
- Use the existing RFID system for user identification



"By implementing the Y Soft print solution, we dealt with the problem of a large number of printers, which were distributed almost in every corner of our bank. We had about 100 printers and copiers. Through the centralization of the system and its gradual optimisation, we decreased that number to 20 multifunction devices. The centralization of the system eases the work of our maintenance staff. It also makes our work easier by enabling us to manage the entire network of printers and copy machines from one place."

- Igor Dobrický, head of the bank's IT department

## The solution

Following a tender for printing and copying solutions, the bank chose the YSoft SafeQ solution, which consists of Xerox Workcentre Pro M128 multifunction devices equipped with YSoft SafeQ Terminal Professional terminals. This equipment, along with YSoft SafeQ Professional Edition, resulted in a reliable, efficient print-management system. Local printers that were expensive to operate were replaced by networked multifunction devices.

Since 2005, Volksbank CZ has expanded their printing solutions to meet the needs of their growing network of bank branches. The bank places great emphasis on the high quality, functionality and stability of the Y Soft SafeQ solution and has purchased 20 YSoft SafeQ Terminal Professional terminals. Their purchase of terminals continues and includes extended four-year warranties. When new terminals are purchased and added to the YSoft SafeQ system, no additional installations or changes to system settings are necessary.

## The results

### 100% of confidence and security

*"Our employees can now use any printer or copy machine in our bank. When they are on business trips or if there is a queue at a multifunction device, they can choose a different printer or copier. We greatly value the Follow-me feature combined with secured print (pull print), which gives employees 100% confidence that nobody else will get hold of their confidential documents," said Igor Dobrický, head of the bank's IT department.*

### Benefits and ROI that YSoft SafeQ solution brought to Volksbank:

- Central management of all print and copy operations enables tracking of operations and subsequent reductions in costs.
- Data gathered by the Y Soft SafeQ solution enables IT staff to analyze print and copy operations and continually optimize the printing environment.
- Security of print and copy operations increased significantly due to the minimization of the likelihood of sensitive documents being stolen during printing.
- The security of scanned documents has been heightened because the system now connects every job to the user who performs it.
- Average savings are more than 60% for each printed page.

## Benefit at a glance

### Tracking & Reporting:

- Track and account all printing and copying operations
- Improvement of employee productivity

### Print Queue Management:

- Optimize the printing environment
- Lower costs for printing and copying

### Security & Rights Management

- Ensure security of confidential documents
- Simplify print system management

## Solution specifications

### Server:

MS Windows 2003/2008 (R2) Server Standard/Enterprise Edition (32/64bit), Linux (2.6 core; Red Hat Linux 9, Enterprise or newer, Fedora Core Linux 1 or newer, Debian Linux 3.1, Suse Linux or SLES)

### Data base:

Embedded MS SQL Server 2008 Express Edition, MS SQL Server 2005/2008 Standard, MS SQL Server 2005/2008 Enterprise Cluster, MS SQL Server 2005/2008 Enterprise, (Embedded) PostgreSQL Database 8.4

### Workstation:

MS Windows 98/ME, MS Windows NT 4, MS Windows 2000/2003/2008 Server Standard Edition, MS Windows 2000 Workstation, MS Windows XP, MS Windows Vista/7 (32/64bit)

## Learn more about YSoft SafeQ:

www.ysoft.com  
www.safeq.eu

*Working together...  
getting results.*

**Together we can.**

