### The Nation's Leading Independent Buyer's Guide for Office Equipment

## XEROX

### Xerox Phaser 6115MFP/N Xerox Phaser 6115MFP/D



Laser — Print at 20ppm black, 5ppm color

Sum-up: Low-cost color MFPs with all the basic functions.

Priced at \$799 and \$899, respectively, these machines offer good value for the desktop or small workgroup that needs color and faxing as well. The main difference between the two is the inclusion of two-sided printing for the Phaser 6115MFP/D, although it can be optionally added to the 6115MFP/N (\$349).

You can print at 20ppm in blackand-white and 5ppm in color, but copy speed in black-and-white is listed as 12ppm by Xerox.

Both machines come with a 200-sheet multipurpose tray. You can add a 500-sheet second input tray. The output uses a simple 100-sheet tray. A 50-sheet document feeder is also standard.

Standard memory is 128MB for both models, more than adequate for the host-based printing these models support. USB connectivity is standard on both machines, as is an Ethernet connection. Wireless connectivity is also an option. Both machines can scan in color, scan to PDF, and scan to email.

The fax modem for both models operates at 33.6kbps, and we estimate fax memory will accommodate approximately 320 pages.

Output costs are reasonable at the low end of the market. The black-and-white page cost is around 3.1 cents, while the color printing cost is estimated to be about 14.8 cents a page.

On the whole, these models have basic functionality with no surprises. Their pricing makes them very competitive for low-end users. These are solid machines that deserve our Editor's Choice Award.



Xerox Phaser 6115MFP — Both models provide all the support you need for a small workgroup.

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EDITOR'S CHOICE 2007

> Editor's Choice Reprint

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#### **Vendor Profile**

Xerox was a leader in the laser multifunctional printer arena until a few years ago. But it dropped its products and exited the market as the company tried to focus on more profitable areas. That effort was a success, and Xerox has gone from near-bank-ruptcy to profitability and stability.

Over the past few years, Xerox has started re-introducing printer-based multifunctionals to complement its large line of copier-based multifunctionals. These newer machines, under the WorkCentre brand, are based on Samsung originals. These devices and a few small Samsung-derived copierbased machines are used to offer a full range of solutions for Xerox's biggest customers. The models come with different software from that of the Samsung originals.

The most exciting product in Xerox's product line is its solid ink jet-based color multifunctionals in the new Phaser 8560MFP family. Competitively priced, they are among the more affordable of the new color laser-quality multifunctionals on the market.

Xerox multifunctionals are sold both through direct sales and through copier dealers.

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